

VENDO INTEGRATION



Automatically turn Appointments into Sales and Track Follow-up Actions with the improveit 360 and Vendo Integration

PRICING

\$1000

One-time
setup fee

Recurring
Monthly fee

Starting* at
\$100

- **Pre-populated data:** Customer details move from improveit 360 to Vendo
- **Standardized templates:** Pricing tiers and product configurations are handled in Vendo, no re-entry needed in your CRM. Sales reps can quickly generate accurate, branded proposals.
- **Single Source of Truth:** Quoted Amount and PDF Quote document flow directly into improveit 360 as either a Quote, or a Sale.
- **No discrepancies:** Eliminates mismatches between what was quoted and what gets booked or invoiced.

Technical constraints...

- Vendo Catalog Names need to match your improveit 360 Product Category names, exactly.
- Sales Appointment Data is displayed in Vendo only for the Sales Rep who is Assigned the Appointment in i360.
- Sales Rep's Email address on their Staff record in improveit 360 must match the improveit 360 Lightning ID in Vendo, exactly.
- Portions of this Setup must be completed by improveit 360's team.
- Lump Sum pricing only. No Quote Items or Sale Items are pushed to improveit 360.
- *Monthly Connector Fee based on usage: \$100, \$200, \$250

Open a [Support Ticket](#) today to request this integration be added to your system